

Cash-In-Hand

Appraisals

Credit Sco 700+		Loan Amount 1,000,000		rchase	DSCR >= 1.00 R/T Refinance	Cash-Out Refinance		
	re			rchase	R/T Refinance	Cook Out Befores		
700+		1,000,000			it/ i iterinance	Cash-Our Kerinance		
700+			I	80	75	75		
700+		1,500,000	+	80	75	75		
		2,000,000	-	75	70	70		
		3,000,000		70	65	65		
		3,500,000	70		65	N/A		
		1,000,000		75	<mark>75</mark>	<mark>70</mark>		
		1,500,000	75		70	70		
660 - 69	9	2,000,000	70		65	65		
		2,500,000		70	65	65		
		3,000,000		65	N/A	N/A		
		1,000,000		75	70	N/A		
<mark>/ 40</mark> / /	-0	1,500,000		65	65	N/A		
<mark>640</mark> - 65	<i>,</i> 9	2,000,000		65	N/A	N/A		
		3,000,000		60	N/A	N/A		
	Maximu	ım LTV/CLTVs			DSCR < 1.00			
		1,000,000		75	70	70		
		1,500,000		75	70	70		
700+		2,000,000		70	65	65		
		2,500,000		65	N/A	N/A		
		3,000,000		60	N/A	N/A		
		1,000,000		70	65	N/A		
	_	1,500,000		70	65	N/A		
<mark>680</mark> - 69	9	2,000,000		65	60	N/A		
		3,000,000		60	N/A	N/A		
660 - 679		1,000,000	i i	65	N/A	N/A		
Housing Hist		Credit Event Seas	'	03	Investor Experience			
1x30x12 - No reduction 0x60x12 - Max LTV: Purchase - 70% LTV Rate/Term - 65% LTV Cash-out - 65% LTV		BK/FC/SS/DIL: • >=36 Mo - No reduction • >=24 Mo - Max LTV: Purchase - 75% LTV Rate/Term & Cash-out - 70% LTV Housing Event Seasoning: Forbearance, Mod or Deferral: See Eligibility Guide		Experienced Investor: Borrower/Guarantor must have a history of owning and managing commercial or non-owner occupied residential real estate for at least year in last 3 years. First Time Investor: A borrower/guarantor not meeting the experienced investo criteria. • First Time investors eligible subject to the following restrictions: • Min credit score: 680 • No mortgage late payments during the past 36 Mo • Own a primary residence for at least 1-year • >= 36 Mo from any credit event • Cash-out not eligible • First Time Home Buyer not eligible				
Unleased Propertie	ıc.	All long-term rental refinances	All long-term rental refinances: A vacant or unleased property is allowed subject to max LTV of 70%.					
	•	Not applicable for short-term rer						
	1 6 ::		eclining Market and	•				
		maximum LTV/CLTV is limited to		ınd 70% for all re	g market; 2) the subject property is efinances and the maximum loan an S Virain Islands			
		- · · · g · · · ·		equirements	·			
Product Type	Fixed R	ate Terms: 15, 30, 40-years: 5/6		-	term ARMs available when combine	ed with interest only feature)		
nterest Only		Credit Score: 680			, Rate/Term – 75%, Cash-Out – 70%			
oan Amounts					,,			
		• Min: 100,000 • Max: 3,500,000 Max LTV/CLTV: Purchase 70%, any Refinance 65% (Min DSCR 1.25)						
oan Amt < 150K	Purchase, Rate/Term, and Cash Out							
oan Amt < 150K oan Purpose	Investme	Single Family, Attached, Detached 2-4 Units & Condos: Max LTV/CLTV: Purchase – 75%, Refinance Condo Hotel: Max LTV/CLTV: Purchase – 75%, Refinance – 65%, Max Loan Amount – \$1,500,000						
oan Amt < 150K oan Purpose Occupancy Property Type	• 2-4 U • Condo	e Family, Attached, Detached Jnits & Condos: Max LTV/CLTV: P o Hotel: Max LTV/CLTV: Purchase –		ance – 70% A	ida Condominiums: structural inspection is required for Greater than 5 years; and Over 30 years old or 25 years o	 old if within 3 miles of the coo		
oan Amt < 150K oan Purpose Occupancy	• Single • 2-4 U • Condo Max I	e Family, Attached, Detached Jnits & Condos: Max LTV/CLTV: P o Hotel: Max LTV/CLTV: Purchase –		ance – 70% A	structural inspection is required for Greater than 5 years; and	 old if within 3 miles of the coo		

 $LTV \geq 65\% - \$500,\!000; LTV \leq 65\% - \$1,\!000,\!000; Total \ equity \ with drawn \ cannot \ exceed \ above \ limits \ (Not \ applicable \ to \ Delayed \ Financing)$

FNMA Form 1004, 1025, 1073 with interior/exterior inspection. Appraisal review product required unless 2^{nd} appraisal obtained. 2^{nd} Appraisal required for loans > \$2,000,000.



Series V: DSCR, continued

Income

Income Requirements

Long-Term Rental Documentation and DSCR Calculation

• Purchase Transactions:

- o Monthly Gross Rents are the monthly rents established on FNMA Form 1007 or 1025 reflecting long term market rents.
- o If the subject property is currently tenant occupied, the 1007 or 1025 must reflect the current monthly rent.
- o A vacant or unleased property is allowed without LTV restriction.

• Refinance Transactions:

- Required documentation:
 - FNMA Form 1007 or 1025 reflecting long term market rents, and lease agreement.
 - If the lease has converted to month-to-month, then provide most recent two (2) months proof of receipt to evidence continuance of lease.
 LTV/CLTV limits: Lesser of 70%, or the LTV/CLTV based upon the DSCR/FICO/Loan balance matrix
- o Monthly Gross Rents are determined by the higher of the actual lease amount or market rent from 1007/1025 as follows:
 - If using the lower of the actual lease amount or estimated market rent, nothing further is required.
 - If using a higher actual lease amount, evidence of 2-months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the 1007/1025. If the actual rent exceeds the estimated market rent by more than 120%, the rents are capped at 120%.
 - If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by more than 120%, the estimated market rent is capped at 120%.
- o A vacant or unleased property is allowed subject to the following:
- LTV/CLTV limits: Lesser of 70%, or the LTV/CLTV based upon the DSCR/FICO/Loan balance matrix

• DSCR Calculation:

- Debt Service Coverage Ratio is the Monthly Gross Rents divided by the PITIA of the subject property. See this matrix for required Debt Service Coverage Ratios.
- o Gross rents divided by PITIA = DSCR

Short-Term Rental (e.g., Airbnb, VRBO, FlipKey) Documentation and DSCR Calculation

Short-term rentals are properties which are leased on a nightly, weekly, monthly, or seasonal basis.

• Short-Term Rental Income - Purchase and Refinance Transactions:

- LTV is lesser of 75% for a purchase and 70% for a refinance, or the LTV based upon the DSCR/FICO/Loan balance (Excludes Condo Hotel projects).
- o DSCR Calculation:
 - Monthly gross rents based upon a 12-month average to account for seasonality required.
 - Gross rents reduced by 20% to reflect extraordinary costs (i.e., advertising, furnishings, cleaning) associated with operating short-term rental property compared to non-short term property. If the rental documentation referenced below includes expenses, actual expenses should be compared to the 20% expense factor. If actual expenses are less than 20%, a minimum 20% expense factor is required to be utilized. If actual expense exceeds 20%, the actual expense factor should be used.
 - (Gross Rents * .80) divided by PITIA = DSCR.
- When short-term rental income is documented using multiple sources, the lowest source of monthly income is to be utilized for calculating DSCR
- o Any of the following methods may be used to determine gross monthly rental income:
 - A 1007 or 1025 Comparable Rent Schedule survey prepared by the appraiser reflecting long-term or short-term market rents.
 - The most recent 12-month rental history statement from the 3rd party rental/management service. The statement must identify the subject property/unit, rents collected for the previous 12-months, and all vendor management fees. The rental income will exclude all vendor or management fees.
 - The most recent 12-month bank statements from the borrower evidencing short-term rental deposits. Borrower must provide rental records for the subject property to support monthly deposits.
 - AIRDNA Rentalizer and Overview reports must meet the following requirements:
 - Rentalizer
 - Only allowed for purchase transaction
 - Gross rents equal the revenue projection from the Rentalizer Report less the 20% extraordinary expense factor
 - ^a Forecast period must cover 12 months from the Note date
 - $^{\circ}$ The occupancy rate must be $\geq 60\%$
 - i. Maximum occupancy limited to 2 individuals per bedroom
 - ^a Must have five (5) comparable properties, all within the same ZIP code
 - i. Must be similar in size, room count, amenities, availability, and occupancy
 - Overview Report (Evaluate a Market)
 - Market score or Sub-Market score by zip code
 - Market score or Sub-Market score must be 60 or greater



Series V: DSCR, continued

Underwriting Requirements						
Credit Score	Use highest decision score amongst all borrower(s)/guarantor(s). Middle of 3 scores or lower of 2	Tradelines	If borrower/guarantor has three (3) credit scores, the minimum tradeline requirement is waived Min: 2 reporting 24-months w/activity in last 12- months or 3 reporting 12-months w/recent activity			
Assets	Min of 30-days asset verification required	Reserves	2 months of PITIA Loan Amount > \$1.5M: 6-months of PITIA Loan Amount > \$2.5M: 12-months of PITIA Cash out may be used to satisfy requirement			
Gift Funds	Allowed after min 10% borrower contribution	Document Age	90-days			
Prepayment Penalty - Investment Property Only	Acceptable Structures include the following: • Fixed percentage of no less than 3% • Declining structures that do not exceed 5% and do not drop below 3% in the first 3 years. For example: (5%/4%/3%/3%/3%) or (5%/4%/3%/2%/1%) • Six (6) months of interest on prepayments that exceed 20% of the original principal balance in a given 12-month time period.		 Prepayment periods up to 5-Years eligible, see rate sheet Penalties not allowed in AK, KS, MI, MN, NM, OH and RI Penalties not allowed on loans vested to individuals in IL and NJ Penalties not allowed on loan amounts less than \$312,159 in PA Only declining prepayment penalty structures allowed in MS 			

State/CBSA Overlay Table

Statewide			
State Name	State		
Connecticut	CT		
Idaho	ID		
Illinois	IL		
Louisiana	LA		
New Jersey	NJ		
New York	NY		

CBSA-Specific					
CBSA Name	CBSA Code				
Phoenix-Mesa-Scottsdale, AZ	38060				
Sacramento-Roseville, CA	40900				
San Francisco-Oakland-Hayward, CA	41860				
San Jose-Sunnyvale-Santa Clara, CA	41940				
Santa Cruz-Watsonville, CA	42100				
Boulder, CO	14500				
Breckenridge, CO	14720				
Sevierville, TN	42940				
Austin-Round Rock, TX	12420				