



### **FICO & LTV MATRIX**

FICO & LTV MATRIX							
Owner-Occupied							
Loon	Credit Score	24 Month Ba	nk Statement	12-month Ba	12-month Bank Statement		epletion
Loan Amount		Purchase Rate & Term	Cash Out	Purchase Rate & Term	Cash Out	Purchase Rate & Term	Cash Out
	740	85%	75%	85%	75%	NA	NA
	720	85%	75%	85%	75%	NA	NA
\$100,000- <\$1,000,000	700	80%	70%	80%	70%	NA	NA
	680	80%	70%	80%	70%	NA	NA
	660	80%	70%	80%	70%	NA	NA
	640	75%	65%	75%	65%	NA	NA
	620	75%	65%	75%	65%	NA	NA
	600	70%	65%	70%	65%	NA	NA
	580	65%	65%	65%	65%	NA	NA
	740	85%	75%	85%	75%	NA	NA
	720	85%	75%	85%	75%	NA	NA
	700	80%	70%	80%	70%	NA	NA
	680	75%	70%	75%	70%	NA	NA
\$1,000,001-	660	75%	70%	75%	70%	NA	NA
\$1,500,000	640	70%	65%	70%	65%	NA	NA
	620	70%	65%	70%	65%	NA	NA
	600	65%	NA	65%	NA	NA	NA
	580	NA	NA	NA	NA	NA	NA
	740	80%	70%	80%	70%	NA	NA
	720	80%	70%	80%	70%	NA	NA
	700	75%	70%	75%	70%	NA	NA
	680	75%	65%	75%	65%	NA NA	NA NA
\$1,500,001-	660	70%	65%	70%	65%	NA NA	NA NA
<\$2,000,000	640	65%	NA	65%	NA	NA NA	NA NA
	620	65%	NA NA	65%	NA NA	NA	NA NA
	600	NA	NA NA	NA	NA NA	NA	NA NA
	580	NA NA	NA NA	NA NA	NA NA	NA NA	NA NA
	740	75%	65%	75%	65%	NA NA	NA NA
	720	75%	65%	75%	65%	NA NA	NA NA
	700	70%	65%	70%	65%	NA NA	NA NA
	680	70%	65%	70%	65%	NA NA	NA NA
\$2,000,001-	660	65%	NA	65%	NA	NA NA	NA NA
<\$2,500,000	640	NA	NA NA	NA	NA NA	NA NA	NA NA
	620	NA NA	NA NA	NA NA	NA NA	NA NA	NA NA
	600	NA NA	NA NA	NA NA	NA NA	NA NA	NA NA
				+			
	580	NA	NA 650/	NA 75%	NA 65%	NA NA	NA NA
	740	75%	65%	75%	65%	NA NA	NA NA
	720	70%	65%	70%	65%	NA NA	NA NA
	700	70%	65%	70%	65%	NA NA	NA NA
\$2,500,001-	680	65%	65%	65%	65%	NA	NA
<\$3,000,000	660	65%	NA	65%	NA NA	NA	NA
	640	NA NA	NA	NA	NA NA	NA	NA
	620	NA NA	NA	NA	NA NA	NA	NA
	600	NA	NA	NA	NA	NA	NA
	580	NA	NA	NA	NA	NA	NA

**2**<sup>nd</sup> **Homes**: Alt Documentation: subject to \$2.5M maximum Loan Amount, 65% maximum LTV, and 55% maximum LTV for Cash-Out **Alt Doc: WVOE** - Max LTV 80% for Purchase/R&T; Max LTV for Cash-Out is 70%





#### **FICO & LTV MATRIX Non-Owner Occupied** 24-month Bank Statement 12-month Bank Statement **Asset Depletion** Credit Loan **Purchase Purchase Purchase Amount** Score **Cash Out Cash Out Cash Out** Rate & Term Rate & Term Rate & Term 740 80% 75% 80% 75% NA NA 720 80% 75% 80% 75% NA NA 700 80% 80% NA NA 70% 70% 680 80% 70% 80% 70% NA NA \$100,000-75% 65% 75% NA 660 65% NA <\$1,000,000 70% 65% 70% NA 640 65% NA 620 65% 65% 65% 65% NA NA 600 65% 65% 65% 65% NA NA 580 NA NA NA NA NA NA 740 80% 75% 80% 75% NA NA 720 80% 75% 80% 75% NA NA 700 80% 70% 80% 70% NA NA 680 70% NA NA 75% 75% 70% \$1,000,001-660 75% 65% 75% 65% NA NA \$1,500,000 NA 640 70% 65% 70% 65% NA 65% 65% NA 620 65% 65% NA 600 65% 65% 65% 65% NA NA 580 NA NA NA NA NA NA 740 75% 65% 75% 65% NA NA 720 75% 65% 75% 65% NA NA 700 75% 65% 75% 65% NA NA 680 70% 65% 70% 65% NA NA \$1,500,001-70% 660 65% 70% 65% NA NA <\$2,000,000 640 65% NA 65% NA NA NA 620 65% NA 65% NA NA NA NA 600 NA NA NA NA NA 580 NA NA NA NA NA NA 70% NA 740 65% 70% 65% NA 720 70% 65% 70% 65% NA NA 700 70% 65% 70% 65% NA NA 680 65% 65% 65% 65% NA NA \$2,000,001-660 65% 65% 65% 65% NA NA <\$2,500,000 640 NA NA NA NA NA NA 620 NA NA NA NA NA NA 600 NA NA NA NA NA NA 580 NA NA NA NA NA NA



	Underwriting Specifications				
Document Types Offered	<ul> <li>12-months Bank Statements</li> <li>24-month Bank Statements</li> <li>Alt Doc – Written VOE</li> <li>Profit &amp; Loss Statement</li> </ul>				
Mortgage/Housing History Includes all financed properties	<ul> <li>1X30 in the past 12 months up to 85% LTV</li> <li>0x60 in the past 12 months up to 80% LTV</li> </ul>				
Minimum Credit Score	580				
	Chapter 7: Four (4) years from discharge date to Note date				
Bankruptcy History <sup>1</sup>	Chapter 13 and Chapter 11 personal: Four (4) years from discharge date to Note date				
Prior Los Mitigation <sup>2</sup>	Four (4) years prior to Note date				
Foreclosure History <sup>3</sup>	Four (4) years prior to Note date				
Footnotes	<ul> <li>Consumer Credit Counseling Service (CCCS) is considered the same as Chapter 13 bankruptcy. Bankruptcy dismissal dates are treated the same as discharge dates</li> <li>Loss Mitigation includes non-foreclosure actions such as Deed-in Lieu, Short Sale, NOD, Short Refinance, Pre-Foreclosure Sale, Loan Extension, Loan Modification, Forbearance and Charge-off</li> </ul>				
Multiple Derogatory Credit Events BK, FC, Loss Mitigation	Not Allowed				
Forbearance in the event of COVID-19	A recent forbearance, due to COVID-19, may be eligible based upon the following:  Borrower(s) who entered into a forbearance plan but continued to make timely payments and remained employed without income disruption, are eligible without any restrictions.  Borrower(s) who entered a forbearance plan with missed payments. Eligible if a minimum of three (3) timely payments made since the forbearance period expired and the borrower exited forbearance.  Payments must be documented by canceled checks or bank statements.  Any deferred/postponed payments are considered missed payments.  If a property under a forbearance plan is sold, each missed payment is counted as a 20-day late to determine program eligibility.  Income must have been re-established at the time payments commenced and remained consistent since.				
ITO	<ul> <li>Max DTI 50%</li> <li>Primary Residence: Up to 55% allowed</li> <li>Minimum residential income of 3.5K</li> <li>Max LTV/CLTV ≤ 80%</li> <li>Full Doc 2-years</li> <li>Minimum 12-months reserves</li> <li>1st time buyer not eligible</li> </ul>				
Adverse Credit	All delinquent credit that will impact title or lien position of the subject property; including delinquent taxes, judgments, charge-off accounts, tax liens and mechanic's liens; must be paid off prior to or at closing				
Credit History	<ul> <li>Frozen credit, credit reports may not have "frozen credit." Once credit is unfrozen, a new 3 bureau must be run.</li> <li>Depth of credit: 3 or more established open and active tradelines, defined as follows:         <ul> <li>All active in last 12 months.</li> <li>Derog trades do not count</li> <li>Auth users do not count.</li> </ul> </li> </ul>				
Tax Payment Plans	<ul> <li>Proof of tax payment in full, or</li> <li>Evidence of tax installment agreement, payment must be included in DTI and 3 months consecutive payments must be documented. (Cannot pay a 3 month lump sum of payments to meet this requirement.).</li> <li>If Tax Lien is found on title, subordination agreement from IRS must be obtained.</li> </ul>				



		Advanced Fortions Silver - Alt. Doc		
	LTV >= 70% - \$500,000			
	LTV > 50% - < 70% - \$1,000,000			
	LTV <= 50% - Unlimited			
Cash-Out	Limits on use of cash-out proceeds to satisfy reserv	ve requirements:		
	Consideration of cash-out proceeds in the context utilization of Asset Depletion or its equivalent: NOT PERMITED			
	If UPB <= \$1.5mm, cash-out proceeds from a subject property refinance may be considered if LTV <= 75%			
	If UPB <= \$1.5mm, cash-out proceeds from a subject property refinance may be considered if LTV <= 75%  If UPB > \$1.5mm, cash-out proceeds from a subject property refinance may be considered if LTV <= 60%			
	t property reminance may be considered if £1 V \= 00%			
	<u>Refinance</u>			
	Net proceeds from a cash-out transaction maybe used to meet reserve requirements.			
	Reserves requirements are waived for <b>Rate and Term refinances</b> when the following factors are present:			
	o The transaction results in a reduction to the monthly principal and interest payment of 10% or greater			
	AND			
	<ul> <li>Housing history is 1x30x12 or better.</li> </ul>			
	<ul> <li>Waiver not eligible for DTI greater than</li> </ul>	50%.		
	o For an Interest Only loan, the reduction is based on the amortizing payment used for loan qualification.			
	Reserves for a loan with an Interest Only feature are based upon the Interest Only payment amount.			
	For Adjustable-Rate Mortgages (ARM), the reserves are based upon the initial PITIA, not the qualifying			
	payment.			
	<u>Purchase</u>			
	Proceeds from a 1031 Exchange cannot be used to meet reserve requirements.			
	Gift funds, only eligible on Primary and 2nd homes and under the following circumstances:			
	o 80% or less; 1 – 4 unit, all funds can come from gift.			
	o Greater than 80%:			
	<ul> <li>1 unit primary – all funds can come from gift.</li> </ul>			
Reserves	■ 2–4-unit primary - Borrower	must make a 5% minimum borrower contribution from his or her		
	own funds.			
	<ul> <li>Investment properties require a minimum of ?</li> </ul>	LO% of the purchase price come from borrower's personal		
	contribution.			
	Purchase	Reserves		
	LTV ≥ 80%	6-months of PITIA		
	LTV < 80%	3-months of PITIA		
	Acceptable sources of reserves:			
	Checking/savings			
	Stocks, bonds, mutual funds, CD's, money markets			
	Retirement savings account – if they can be withdrawn. (STRS and PERS are ineligible unless borrower is retired)			
		ithdrawn. (STRS and PERS are ineligible unless borrower is retired		
	or separated from service).	ithdrawn. (STRS and PERS are ineligible unless borrower is retired		
	or separated from service).  • Cash value of a vested life insurance policy.			
	<ul> <li>or separated from service).</li> <li>Cash value of a vested life insurance policy.</li> <li>Business funds as long as borrower is 100% ov</li> </ul>	ithdrawn. (STRS and PERS are ineligible unless borrower is retired when the state of the state o		
	<ul> <li>or separated from service).</li> <li>Cash value of a vested life insurance policy.</li> <li>Business funds as long as borrower is 100% ov for the business.</li> </ul>	vner and cash flow analysis is completed for no negative impact		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash floor	vner and cash flow analysis is completed for no negative impact ow analysis on business funds.		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluncome documented through the ALT DOC program	ow analysis on business funds.  n method may be combined with other income sources that are		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluncome documented through the ALT DOC program documented as Standard Doc but not associated w	ow analysis on business funds.  n method may be combined with other income sources that are ith self-employment, such as an employed spouse or wage		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluncome documented through the ALT DOC program documented as Standard Doc but not associated we earner. When wage income is combined with ALT I	owner and cash flow analysis is completed for no negative impact owner analysis on business funds.  In method may be combined with other income sources that are ith self-employment, such as an employed spouse or wage occ, a tax returns is not required for the full income		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluncome documented through the ALT DOC program documented as Standard Doc but not associated w	owner and cash flow analysis is completed for no negative impact owner analysis on business funds.  In method may be combined with other income sources that are ith self-employment, such as an employed spouse or wage occ, a tax returns is not required for the full income		
Alt Doc – Rank Statements	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluncome documented through the ALT DOC program documented as Standard Doc but not associated we earner. When wage income is combined with ALT I documentation as this would invalidate the bank standard.	owner and cash flow analysis is completed for no negative impact owner analysis on business funds.  In method may be combined with other income sources that are ith self-employment, such as an employed spouse or wage occ, a tax returns is not required for the full income		
Alt Doc – Bank Statements Overview	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluid line of cash flui	ow analysis on business funds.  In method may be combined with other income sources that are lith self-employment, such as an employed spouse or wage Doc, a tax returns is not required for the full income tatements.		
Alt Doc – Bank Statements Overview	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluid line of cash flui	ow analysis on business funds.  n method may be combined with other income sources that are lith self-employment, such as an employed spouse or wage Doc, a tax returns is not required for the full income statements.		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluid line of cash flui	ow analysis on business funds.  n method may be combined with other income sources that are lith self-employment, such as an employed spouse or wage Doc, a tax returns is not required for the full income statements.		
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	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fluid line of cash flui	ow analysis on business funds.  In method may be combined with other income sources that are with self-employment, such as an employed spouse or wage coc, a tax returns is not required for the full income tatements.  Itwo (2) years.  In of two (2) years.		
	or separated from service).  Cash value of a vested life insurance policy.  Business funds as long as borrower is 100% ov for the business.  CPA letter can be used in lieu of cash fl.  Income documented through the ALT DOC program documented as Standard Doc but not associated wearner. When wage income is combined with ALT I documentation as this would invalidate the bank statements:  Borrowers must be self-employed for at least A business must be in existence for a minimur Minimum credit score is 580.	ow analysis on business funds.  In method may be combined with other income sources that are with self-employment, such as an employed spouse or wage coc, a tax returns is not required for the full income tatements.  Itwo (2) years.  In of two (2) years.		



	Installment debt is a monthly obligation with fixed payments and terms. Payments on installments must be included in the borrower's debt-to-income (DTI) ratio.			
Installment Debt	Payments can be excluded if there are 10 or fewer monthly payments remaining to pay the debt in full. If the payment is substantial and exceeds 5% of the borrower's qualifying income, the overall transaction should be reviewed to ensure the remaining payments will not impact the borrower's ability to handle the new mortgage payment.			
	Installment debt paid in full or prior to closing can be excluded from the debt-to-income ratio. Supporting documentation, such as a credit supplement or direct verification from the creditor, must be obtained as evidence the debt has been paid in full.			
	Personal Accounts			
	Account reflecting personal income and expenses.			
	<ul> <li>Most recent 24 or 12 months of PERSONAL bank statements.</li> <li>Most recent two (2) months of BUSINESS bank statements.</li> </ul>			
	Verify within 60 days of the Note date that the business has a minimum two-year operating history with one of			
	the following:			
Personal Accounts	A letter from either the business's tax professional, regulatory agency certifying two (2) years of self-     ampleyment in the same business, or			
Personal Accounts	employment in the same business, or  O Licensing bureau, certifying two (2) years of self-employment in the same business.			
	Verify withing 10 days of the Note date the business is active and operating with either			
	Evidence of current work (executed contracts or signed invoices)			
	Evidence of current business receipts     Resiness supports demonstrating activity supporting suggestings.			
	<ul> <li>Business website demonstrating activity supporting current business operations</li> <li>Verify that the borrower owns 20% of the business by providing one of the following</li> </ul>			
	<ul> <li>CPA letter, Tax Preparer letter, operating agreement, or equivalent, reflecting the borrower's ownership percentage</li> </ul>			
	Business Accounts or Co-mingled			
	Account in the name of the business reflecting only business income and expenses.			
	Verify within 60 days of the Note date that the business has a minimum two-year operating history with one of the following:			
	<ul> <li>A letter from either the business's tax professional, regulatory agency certifying two (2) years of self- employment in the same business, or</li> </ul>			
	Licensing bureau, certifying two (2) years of self-employment in the same business.			
	Verify within 10 days of the Note date the business is active and operating with either      Evidence of current work (executed contracts or signed invoices)			
Business Accounts or	<ul> <li>Evidence of current work (executed contracts or signed invoices)</li> <li>Evidence of current business receipts</li> </ul>			
Co-Mingled	Business website demonstrating activity supporting current business operations			
	<ul> <li>Verify that the borrower is at least 50% owner of the business by providing one of the following:</li> <li>CPA letter, Tax Preparer letter, operating agreement, or equivalent; reflecting the borrower's ownership</li> </ul>			
	<ul> <li>percentage.</li> <li>Non-borrowing owners of the business must provide a signed and dated letter acknowledging the transaction</li> </ul>			
	and verifying the borrower's access to the account for income calculations.			
	Net income from the analysis of the bank statements must be multiplied by the borrowers ownership			
	percentage to determine the borrower's qualifying income.			
	<ul> <li>The expense analysis method should be reasonable for the type of business being reviewed.</li> <li>Co-mingled Only: Verify that the borrower is 100% owner of the business (borrower and spouse with combined)</li> </ul>			
	100% ownership is also eligible).			



	Advanced Fortions Silver Ait. Boc				
	Alt Doc – 12 or 24 month Bank Statement options. Three (3) options exist to analyze business accounts.  OPTION 1 – Fixed Expense Ratio (50%)				
Alt Doc – 24 or 12 month Bank Statement Options	Finance Finance Manager or Accounting Manager This form can also be completed by a thirds-party				
	OPTION 2 – Business Expense Statement Letter				
	12 or 24 months of business bank statements covering the most recent time-period and;				
	An expense statement specifying business expenses (minimum expense ratio is 10%) as a percent of the gross				
	annual sales/revenue, prepared and signed by either a CPA/accountant, IRS Enrolled Agent or tax preparer; and				
	Credit file must contain documentation showing evidence of the preparers business.				
	OPTION 3 – 12 or 24 Month Third Party Prepared P&L Statement				
	12 or 24 months of business bank statements covering the most recent time-period and matching the time-				
	period covered by the P&L and;  • P&L covering 12 or 24 months, matching the number of bank statements, prepared and signed by either a				
	CPA/accountant, IRS Enrolled Agent or licensed tax preparer; and				
	Credit file must contain documentation showing evidence of the preparers business.				
	Expenses must be reasonable for the type of business.				
	Deposits should be reviewed for consistency.  The definition of a large deposits and a selected from the conductor.				
Alt Doc Income Analysis	<ul> <li>Inconsistent or large deposits should be sourced and excluded from the analysis. The definition of a large deposit is any deposit exceeding 50% of the average monthly sales of the business.</li> </ul>				
	Changes in deposit pattern must be explained.				
	Income documented separately, but co-mingled, must be backed out of deposits.				
	<ul> <li>Income calculated using total deposits, minus any inconsistent or large deposits not justified. Qualifying income based upon the lower of the income disclosed on the initial loan application (Form 1003), or the total eligible</li> </ul>				
	deposits from the 24 month or most recent 12 months of statements. The most recent bank statement must be				
Personal Bank Statement	consistent with the qualifying income.				
Review	ATM deposits may be included if a consistent pattern of such deposits is present.  Two (2) maths of business hank statements are required.				
	<ul> <li>Two (2) moths of business bank statements are required.</li> <li>They must evidence activity to support business operations.</li> </ul>				
	<ul> <li>They must reflect transfers to the personal account.</li> </ul>				



#### OPTION 1 - Fixed Expense Ratio - (50%) Businesses within an industry that experience higher expense ratios are not eligible for the 50% margin method and must utilize another option. Higher expense ratio industries include, bur are not limited to the following: Construction Manufacturing 0 Retail and Wholesale Trade 0 Hospitality, Food and Beverage Services 0 Transportation The Business Narrative should be used to determine if the borrowers business is eligible for this option. **Determining Qualifying Income** Qualifying income is the lower of: a) total deposits from the bank statements, minus any inconsistent deposits, multiplied by 50% Profit Margin, multiplied by ownership percentage, divided by the number of bank statements reviewed, or if 24 months of statements reviewed, total deposits from the most recent 12 months of bank statements, minus any inconsistent deposits, multiplied by 50% Profit Margin, multiplied by ownership percentage, divided by 12, or the income indicated on the initial loan application (Form 1003). **Business and Co-Mingled Bank Statement Review** The deposits from the most recent bank statement must be consistent with the qualifying income. Investor reserves the right, at the reviewer's discretion, to required additional documentation if the expense ratio appears unreasonable for any business entity. <u>OPTION 2 – Business Expense Statement Letter</u> Net Income is determined by the total deposits (minus any inconsistent deposits) reflected on the bank statements, less total expenses. Total expenses are calculated by multiplying the total deposits by the expense factor provided by ta CPA/accountant, IRS Enrolled Agent, or tax preparer (subject to a minimum total expense percent of 10%). Qualifying income is the lower of: a) For the 24-month statement option, the net income from the analysis using all 24 months of bank statements, or For both the 12 or 24 month statement option, the net income based upon the most recent 12 months of bank statements, or c) The income indicated on the initial loan application (Form 1003). The most recent bank stamen must be consistent with the qualifying income. Expenses must be reasonable for the type of business. Investor reserves the right, at the reviewer's discretion, to required additional documentation if the expense ratio appears unreasonable for any business entity. Profit & Loss statement prepared by a Certified Public Accountant (CPA) or an IRS Enrolled Agent (EA). The credit file must contain documentation showing the CPA is currently license in their state or the EA is currently active (Screen shot of the IRS website). 12 or 24-month CPA or EA compiled P&L Statement 12 or 24-month (P&L) prepared/compiled and signed by a CPA (proof of CPA current state license required or EA (proof EA currently active on IRS website) dated within 30-days of the loan application, and **CPA Profit and Loss** The preparer must attest they have prepared the borrower's most recent tax return; and Statement A minimum 2-months of business bank statements covering the most recent 2-month period. The 2-months of business bank statements must support the sales reflect on the Profit and Loss Statement prepared by either a CPA or EA. The average deposits from the bank statements must be greater than, or no less than, 10% below the average monthly sales. In the event the 10% tolerance is not met, continuous bank statements may be added to the analysis until the tolerance is met. The qualifying income is the lower of The net income from the P&L divided by 12 or 24, or Total deposits per bank statements, minus any inconsistent deposits, divided by the number of bank statements, or The income disclosed on the initial 1003.



	Permitted for individual(s) earning 100% commission for independent contractors.				
	1-year or 2 years of 1099s permitted  4506 The principal of the appropriate for the 1000s.				
	4506-T required along with a transcript for the 1099s				
	One of the following Business expense analysis methods:				
	o 90% Net Margin (10% Expense Factor)				
	o 3 <sup>rd</sup> Party prepared P&L (CPA, EA, accountant, tax preparer)				
Alt Doc – 1099	Qualifying income is the 12 or 24 monthly average from the total number of 1099s minus the expense factor				
	from the method chosen above				
	YTD earnings must be documented to support the ongoing receipt of income showing on the 1099s by:				
	<ul> <li>Checks or a single check stub(s) with YTD totals if available, or</li> </ul>				
	o Bank statements (YTD)				
	<ul> <li>The YTD earnings from the total of check stubs or the tally of deposits form bank</li> </ul>				
	statements must be within 10% or greater than prior year earnings.				
	A written Verification of Employment may be utilized when the only source of earnings is wages/salary. The				
	following criteria applies:				
	Two-year history with same employer is required.				
	Completed Fannie Mae Form 1005				
	Minimum credit Score: 580				
	Primary Residence Only				
	1x30 in past 12-months or 0x60 in past 60-months.				
Alt Doc – Written	Paystubs, Tax Returns, 4506-T, or W-2s not required.				
	Max LTV 80% for Purchase/R&T, Max LTV for Cash-Out is 70%				
Verification of Employment	Must be completed by Human Resources, Payroll Department or Officer of the Company.				
(WVOE)	Two (2) Months Personal Bank Statements required to support the WVOE. The bank statements must reflect				
	deposits from the employer supporting at least 65% of gross wage/salary reflected on the WVOE.				
	FTHB Maximum LTV 70%, no gift funds allowed.				
	Borrower(s) employed by family members or related individuals are not eligible.				
	Only eligible source of income is limited to Wage/Salary. Supplemental income sources such as rental income				
	are not permitted.				
	An internet search of the business is required with documentation to be included in the credit file to support				
	existence of the business.				
Asset Depletion	• Not Eligible				



	Appraisal Valuation			
Seller Appraisal Requirements	Purchase:  1 Full Appraisal <sup>1</sup> if Combined Loan Amount = \$2.0MM  2 Full Appraisals<sup 1 if Combined Loan Amount > \$2.0MM <sup>2</sup> Refinance:  1 Full Appraisal <sup>1</sup> if Combined Loan Amount = \$1.5MM  2 Full Appraisals<sup 1 if Combined Loan Amount > \$1.5MM			
Third Party Review Requirements	Collateral Desktop Analysis (CDA)			
Clear Capital Escalation	<ul> <li>If the CDA Returns a value that is <!--= 10% of the appraised Value<sup-->3 or the purchase price, the lower of the Appraised Value or purchase price can be used to establish the LTV/CLTV</li> <li>If the CDA returns a value that is "indeterminate" or &gt;10% of the Appraised Value<sup>3</sup>, a Clear Capital Broker Price Opinion (BPO) and Clear Capital Value Reconciliation of three Reports must be ordered. The reconciled value determined by Clear Capital will be used to determine LTV/CLTV</li> <li>If the Clear Capital CDA returns a value that is greater than the Appraised Value<sup>3</sup>, the lower of the Appraised Value or purchase price (when applicable) will be used to determine LTV/CLTV</li> </ul>			
Property Condition	<ul> <li>Property condition rating of C1 through C4 required on all Single Family, PUDs and Condominiums</li> <li>Property condition rating of C4 is permitted with comparable properties with same rating/condition</li> <li>If no similar C4 comparable properties are provided, then a 5% LTV/CLTV reduction is required</li> <li>2-4 Unit properties must have Condition description of Good or Average. Condition description of Fair is not acceptable.</li> </ul>			
HOA Certification	Condominiums require HOA Certification Form			

 $<sup>^{1} \</sup>text{ ``Full Appraisal'' refers to a Uniform Residential Appraisal Report (URAR)}. This includes forms FNMA 104 or FHLMC 70$ 

 $<sup>^{\</sup>rm 2}$  The CDA will be completed on the lower of the two appraisals

 $<sup>^{3}</sup>$  The "Appraised Value" is the value determined from the original appraisal(s) obtained by the Seller



	Product Offerings				
Product	Amortization Term	Term	I/O Term		
15 YR FIXED	180	180	NA		
30 YR FIXED	360	360	NA		
30 YR FIXED I/O	240	360	120		
40 YR FIXED I/O	360	480	120		
5YR & 7YR SOFR ARM	360	360	NA		
5YR & 7YR SOFR ARM I/O (30 YR)	240	360	120		
5YR & 7YR SOFR ARM I/O (40 YR)	360	480	120		
	Product Specifications				
Conversion Option	None				
Pre-payment Penalty (PPP)	Investment Only <sup>1-4</sup>				
Borrower Qualification	FIXED: Borrowers qualify at the Note rate based on fully amortizing Principal and Interest payment 5YR SOFR: Qualify at the higher of Note rate plus 2% or fully indexed rate 5YR SOFR I/O ARM: Will qualify at the fully amortizing (PITI) based on 20-year amortizing term at the higher of the Note Rate plus 2% or fully indexed rate. 7YR SOFR: Qualify at the higher of the Note rate or the fully indexed rate 7yr SOFR I/O ARM: Will qualify at the fully amortizing (PITI) based on 20-year amortizing term at the higher of the fully indexed rate or note rate.				
Buydown	Buydowns not permissible in any product or program				
Mortgage Insurance	Mortgage Insurance is not required or permitted				
Assumability	ARMs loans are Assumable after the initial fixed rate period under certain conditions described in the Security Instrument				
1 Prenayment nenal	ties not allowed in KS_MD_MI_MN_NM_OH_ar	od PI			

- 1. Prepayment penalties not allowed in KS, MD, MI, MN, NM, OH, and RI
- 2. Prepayment penalties not allowed on loans vested to individuals in IL and NJ
- 3. Prepayment penalties not allowed on loan amounts less than \$278,204 in PA
- 4. Only declining prepayment penalty structures allowed in MS